

Navtech News Summer

1-800-245-4425

navsurvey@aol.com

*Call or email to enroll.

ALWAYS SAFETY FIRST

WE SERVE THE BOATING BUSINESS

Summer time and the boating business has never been hotter. It's now the best time of year to practice your surveyor appraisal skills for launching, re commissioning and of course abandonment. COVID add on discounts continue. Waterways are expected to surge. Thank you to all who persist with us. Thanks to our members for helping out new members. Thanks for your inquiries and for staying in touch via Facebook and You Tube. Reminders: The prudent surveyor always focuses on Safety First.

Safety First

We have added a new slogan. As the boating business surges, so have the accidents. Please remember that your primary service to your customer is safety.

The Prudent Surveyor:

- Distinguishes cosmetic from structural damage
- Understands the faults that can be remedied and those that can't
- Judges the condition of what is observable than from that which is invisible.
- Knows when a boat is used, or when it's used up
- Recommendations should always focus on SAFETY first.

Recommendations:

Near the end of the survey are the recommendations, arguably the most important part. Recommendations are just that — issues the surveyor found on the boat that may need to be addressed. It's the "may" part that's important here. Typically, a surveyor will list recommendations in order of importance, often as A, B, or C. A-list recommendations (more properly called must-dos) are the most important ones to pay attention to, and you can be sure your insurance company will — not just for a boat, but for the safety of captain and crew. These are SAFETY issues that, unaddressed, can cause a boat to sink, burn, become involved in an accident, or cause serious injury. Address safety issues with annotations to USCG NVCS and ABYC Standards.

Forms: All of our forms that are included with our courses are yours to use including our logo.

We will always replace anything you think you have lost, can't open or did not receive.

